



Painting & Decorating Contractors of America
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North Jersey Chapter of the PDCA (Painting & Decorating Contractors of America)

Here Are the Topics that will be Incorporated at our Meetings for the Next Six Months, in 2010!

May 11th –
Lombardi's

Have you ever wanted to bid on Public Projects, but weren't sure how? Well here's your Chance, Ron Yarbrough, Owner of Pro-Spec Painting & President of the South Jersey PDCA will give you the tools you need to turn a profit and understand the Pros and Cons of Bidding Public Work.

June 8th –
(Lunch Meeting)
Lombardi's

Best Practice for Networking yourself and your Business. Learn about Different Networking Groups you can Join or Techniques you can use To get your Business Name out to Prospects and Customers.

July 15th –
High Bridge Hills

The 2nd Annual North Jersey PDCA Golf Outing Located at High Bridge Hills Golf Club 203 Cregar Rd. High Bridge, NJ, 12 Noon. 908-638-5055

August 10th –
17 Florida Ave
Paterson, NJ

Summer BBQ at Alpine Painting & Sandblasting's Shop for a fun, relaxed Tour of a large Commercial/Industrial Painting & Sandblasting Shop and a chance to be involved in a hands-on Sandblasting Demonstration.

Sept. 14th –
(Lunch Meeting)

Best Practices Sales Roundtable. How effective is your Sales Process? Learn Several Different Methods and Techniques to Sell yourself and your Services. Role Play with your Peers

Oct. 12th –
(Lombardi's)

Bill Silverman of Advicoach will Educate our Members on How to Create a Strategic Plan to help Grow your Business. Bill will present a Dynamic Program on the "3 Keys to Unlock the Value of Your Business".

Where: LOMBARDI'S BAR AND RESTAURANT
(Located behind Calandra's)
94 Fairfield Rd.
Fairfield, NJ 07004
(973)227-0003

Cost: \$30.00 for dinner, \$20 for Lunch (Free for all 1st Time Contractors)

Any Questions? Please Call/Email Dave Scaturro (President of PDCA-North Jersey Chapter)
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